

# MONTHLY MEMBERSHIP PROGRESS REPORT

LOCATION PHILIPPINES

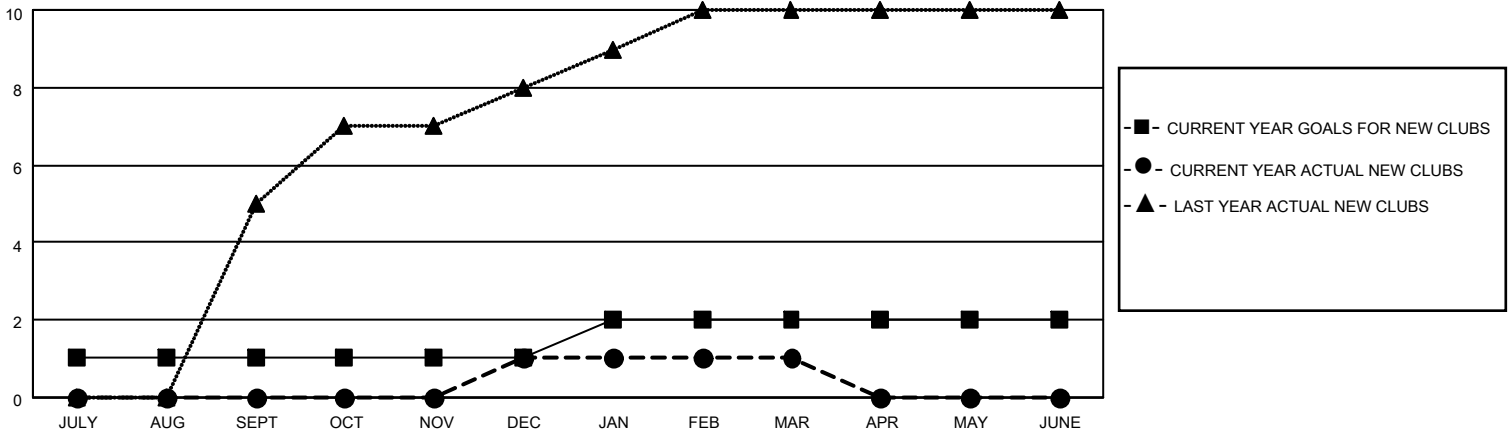
District 301A3

Results as of: 3/31/2021

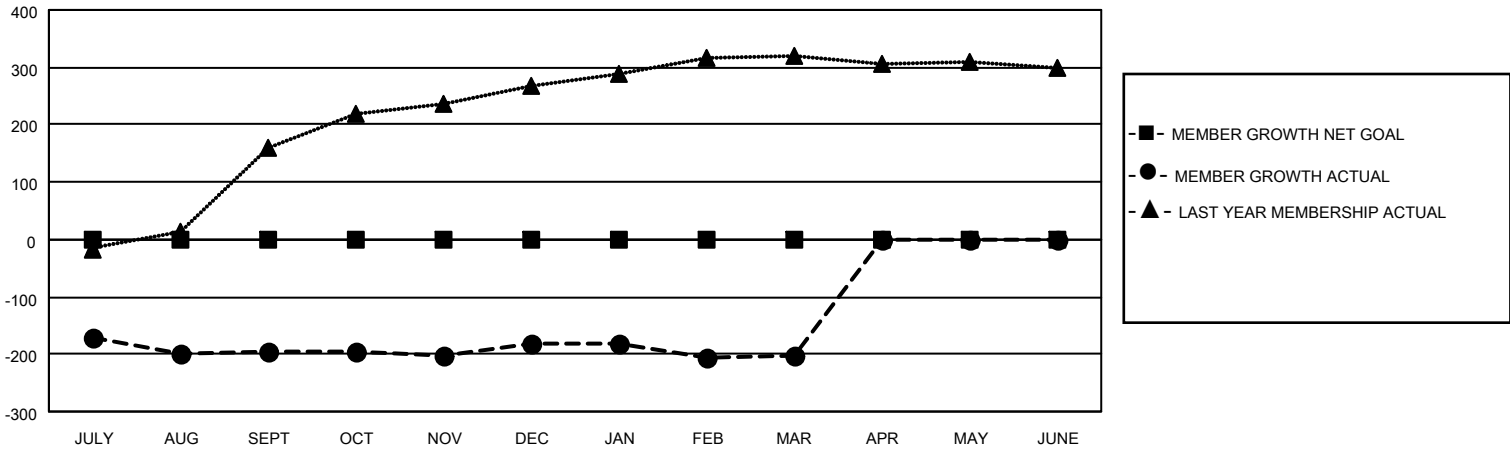
| Clubs                 |               |           |               |
|-----------------------|---------------|-----------|---------------|
| RESULTS FOR 2020-2021 |               |           |               |
| QUARTER               | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS |
| JULY/AUG/SEPT         | 1             | 0         | 0             |
| OCT/NOV/DEC           | 0             | 1         | 0             |
| JAN/FEB/MAR           | 1             | 0         | 1             |
| APR/MAY/JUNE          | 0             | 0         | 0             |

| Members               |                        |                      |  |
|-----------------------|------------------------|----------------------|--|
| RESULTS FOR 2020-2021 |                        |                      |  |
| QUARTER               | MEMBER GROWTH NET GOAL | MEMBER GROWTH ACTUAL | DROPPED MEMBERS ACTUAL (including transfers) |
| JULY/AUG/SEPT         | 0                      | 18                   | 213  |
| OCT/NOV/DEC           | 0                      | 38                   | 24   |
| JAN/FEB/MAR           | 0                      | 6                    | 29   |
| APR/MAY/JUNE          | 0                      | 0                    | 0  |

**GOALS AND ACTUAL NEW CLUBS CUMULATIVE**



**GOALS AND ACTUAL MEMBERS CUMULATIVE**



|   |  |  |                |   |       |     |              |            |  |  |                           |     |                                 |     |
|---|--|--|----------------|---|-------|-----|--------------|------------|--|--|---------------------------|-----|---------------------------------|-----|
| DROPPED CLUBS: 1  | 14 CLUBS OF 39 ADDED 1 OR MORE NEW MEMBERS | <p style="text-align: center;"><u>GENDER DISTRIBUTION</u></p> <p>MALE            586 (52.89%)</p> <p>FEMALE         522 (47.11%)</p> |                |   |       |     |              |            |  |  |                           |     |                                 |     |
| <p style="text-align: center;"><u>DROPPED MEMBERS</u></p> <table style="width: 100%; border-collapse: collapse;"> <tr><td>DECEASED</td><td style="text-align: right;">3</td></tr> <tr><td>CLUB CANCELLED</td><td style="text-align: right;">0</td></tr> <tr><td>OTHER</td><td style="text-align: right;">263</td></tr> <tr style="border-top: 1px solid black;"><td><b>TOTAL</b></td><td style="text-align: right;"><b>266</b></td></tr> </table> | DECEASED                                   | 3  | CLUB CANCELLED | 0 | OTHER | 263 | <b>TOTAL</b> | <b>266</b> | <p><a href="#">CLICK HERE FOR CUMULATIVE MEMBERSHIP DATA</a></p> | <table style="width: 100%; border-collapse: collapse;"> <tr><td>TOTAL FAMILY UNIT MEMBERS</td><td style="text-align: right;">474</td></tr> <tr><td>FAMILY MEMBERS PAYING HALF DUES</td><td style="text-align: right;">311</td></tr> </table> | TOTAL FAMILY UNIT MEMBERS | 474 | FAMILY MEMBERS PAYING HALF DUES | 311 |
| DECEASED  | 3  |  |                |   |       |     |              |            |  |  |                           |     |                                 |     |
| CLUB CANCELLED  | 0  |  |                |   |       |     |              |            |  |  |                           |     |                                 |     |
| OTHER   | 263  |  |                |   |       |     |              |            |  |  |                           |     |                                 |     |
| <b>TOTAL</b>  | <b>266</b>                                 |  |                |   |       |     |              |            |  |  |                           |     |                                 |     |
| TOTAL FAMILY UNIT MEMBERS   | 474  |  |                |   |       |     |              |            |  |  |                           |     |                                 |     |
| FAMILY MEMBERS PAYING HALF DUES   | 311  |  |                |   |       |     |              |            |  |  |                           |     |                                 |     |